

Otakar Šuffner

CEO & co-founder

Tagline

Co-founder and CEO of FTMO – his goal is to uphold FTMO's position as a leader and mentor that helps people develop their trading skills.

Brief overview

Otakar Šuffner is the CEO and co-founder of the FTMO platform, which within a few years has developed from a local Czech company into the world's most important company in its segment. At FTMO, Otakar oversees the strategy development and construction of the platform based on customer needs. The aim of the platform is to give people the opportunity to improve and subsequently monetize their trading skills. In addition to the executive agenda, the company is expanding its operations beyond the platform and is in charge of acquisitions and investments. Since its launch, over 3.5 million people from all over the world have registered on FTMO. FTMO has a number of awards to its credit, including a five-time first place in the Deloitte Fast 50 ranking, winning the EY entrepreneur of the year and the prestigious FMLS award.

Detailed profile

After graduating from the University of Economics in Prague with a specialization in banking and insurance, Otakar tried a number of professions and also completed a year of study in Australia and half a year in South Korea. Otakar, however, started his career at the age of 16 at McDonald's, where he worked for two years. He rates this time as his longest working experience and, as he says, it helped him understand the meaning of hard work and the value of money, which is why he also recommends it to all young people. Additionally, he tried administration at Raiffeisenbank and application testing at Accenture.

While still a student, he decided to use his passion for trading. Together with his university friend Marek Vašíček, they founded the Získejúčet.cz platform in 2014, which later became FTMO in 2017. The company's basic pillar has always been the vision of a quality product for the development and monetization of trading skills. After thorough market research, the founders decided to continue building the project on their own, even though the goal was also to get an investment. They have built a completely independent company that, after years of rapid growth, is now expanding into other areas. For example, it has acquired several companies (Quantlane and eVisions) and invested in prestigious real estate. Despite the demanding agenda and billion-dollar turnover, the primary vision and strategy of FTMO remains in the hands of the founders, who are known for their early morning meetings at a fast food chain.

When FTMO was starting out, Otakar was involved in running many departments and held multiple roles, including client support, accounting, legal and copywriting. Today, as CEO, he

ensures the company's growth and prosperity and further consolidates the position of leader and mentor of the category that he has built himself. This also includes planning other projects, ranging from supporting young startups through investments, acquiring companies, purchasing real estate, developing the platform. Otakar's drive to constantly move it forward and keep the customer at its center means that he devotes most of his time to FTMO. He then strictly protects his free time that he spends with family and tries to engage in sports activities as much as possible.